



**HAWAII CHAPTER
GENERAL MEMBERSHIP MEETING MINUTES
WEDNESDAY, November 4, 2015
McKinley Community School for Adults**

Collect/Pledge of Allegiance – Derrick De Mello

Call to order – Hao Tanacsos

The general meeting was called to order by President Hao Tanacsos. Hao thanked Mr. Ken Furukawa, Vice Principal and host of today's meeting. Hao also thanked everyone for attending.

Secretary's Report – Teresa Calabrese

Teresa stated that September's meeting minutes were emailed to all members listed on our roster. If you have not received, please see Teresa after the meeting to update your contact information, or email t.calabrese60@gmail.com

Treasurer's Report – Derrick De Mello

Derrick reported on the financials for September. Please see attachment. October financials were unavailable at this time as the bank statement was not ready. Our ending balance for September was \$ 18,695.76.

Committee Reports

Membership – Ivy Kwok

The Hawaii chapter welcomes the following new member:

Chasen Ishii of Green Home Solutions

Our new member was welcomed with lei and in turn had an opportunity to introduce himself and his businesses to the membership. We have a total of 113 members.

Hospitality – Marissa Cacacho

We had a total of 32 people attend the meeting, 28 members and 4 guests.

Community Service – Gary Nushida

1. Gary thanked those members who participated in the recent donation drive. The items donated were passed out to the Next Step Shelter and other community organizations.
2. Gary stated that the next 100th Battalion Clean-Up will be sometime during spring.

Public Relations/Website – Hao Tanacsos/Shelly Awaya

1. Hao notified the members that Elaine Simon, Public Relations Chair has resigned her position. Shelly Awaya will chair. Madeline Chang & Jess Cruz will continue as committee members.
2. Shelly asked those members who have Facebook accounts, please like us on Facebook. As a reminder our email address is www.ieha-hawaii.org



International Education Update – Madeline Chang

1. Madeline reminded everyone that there are scholarships available through IEHA. Spartan Chemical, a long-time partner of IEHA provides scholarships for education. Kimberly Clark also an IEHA partner had an inaugural award “Heart of Hospitality”. Madeline would like to see Hawaii chapter members as the forerunners in increasing REH & CEH members. IEHA is encouraging members to be REH or CEH certified – 55% of members by 2025!
2. Madeline stated she has large shoes to fill, as she is the Director at Large advising the Houston, Las Vegas, Northern California, Maui and Hawaii Chapters.
3. IEHA current Officers & Directors are:
President – Michael Patterson
President Elect – Lorrie Tripp
Secretary/Treasurer – Wanda Joyce
Directors at Large – Wayne Bledy
Sister Martha Ann Reich
Madeline Chang
David Crowell
Arthur Coleman
Zainudeen Popoola

Ways & Means – Shelly Awaya

1. McFun-raiser Coupon Booklets. The booklets are being sold for \$ 5.00 each. IEHA-Hawaii Chapter earns \$ 2.00 per booklet. The \$ 3.00 cost price supports the Ronald McDonald House Charities of Hawaii. We will continue to sell the booklets during 2016 as well. Please contact Teresa Calabrese for booklet purchases.
2. We will also be selling Tiny Treasures 2016 Calendars. The calendars are being sold for \$ 3.00 each. Please contact Teresa Calabrese for calendar purchases.

Bosses Night – Derrick De Mello

1. Bosses Night was great! We have had so much positive feedback from attendees. The silent auction raised more than \$ 3700.00!
2. We have leftover lighted party cups available for purchase - \$ 3.00 each.
3. For those members interested in participating for 2016 Bosses Night committee, please see Hao.

IEHA Convention Re-Cap – Madeline Chang/Shelly Awaya/ Hao Tanacsos/ Carol Lopes-Shane/Jo-Ann Yonamine/Dustin Alford

1. Madeline – The next IEHA Convention will be taking place in Chicago, IL on October 23 – 28, 2016.
2. Shelly – She had a great experience. Shelly was very happy to attend and network with members. Shelly talked about products she found interesting: Bar Keepers Friend Cleanser & Polish which removes rust stains; Fat Ivan Door Chock, which was made specifically for firefighters, by keeping the doors open during a fire. Fat Ivan’s manufacturers knew it would also be useful for hotels as well. Shelly also enjoyed the guest speakers from both IEHA & ISSA.
3. Hao – Hao was captivated by so many new and familiar products: Fat Ivan Door Chock (mentioned above), Bottle labels you print yourself on your



printer which are laminated and adhere to chemical bottles, Bar Keepers Friend Stainless Steel Cleaner, Flat Hand Sanitizer Bottle which fits very handily in clutch purse or wallet. Hao too was impressed by the speakers. In particular, Jim Murphy from Afterburner, Inc., a former military fighter pilot who teaches flawless execution methodology. The methodology teaches to: Empower, Focus, Plan, Brief, Execute and De-Brief. His closing statement left an impact on Hao: "It's not about *who* is right, but *what* is right." Hao encouraged everyone to plan to attend the 2016 Chicago convention.

4. Carol – Was so happy to have Reuben Nakagawa, Embassy Suites Waikiki Beach Walk maintenance director along with her. Reuben is also an IEHA – Hawaii Chapter member. Carol encouraged members to develop good relationships with maintenance. While Carol & Reuben walked around the ISSA trade show, they discussed equipment and products that would be beneficial to the property as well as easy to maintain. Carol also commented on IEHA President Michael Patterson's business session on transparency in our organization – fix problems before they become problems! Lastly Carol loves the Fat Ivan Door Chock.
5. Jo-Ann – Jo-Ann stated that it was so beneficial to attend the ISSA trade show – to see the products that are new before they come to the islands. Jo-Ann too appreciated Michael Patterson's discussion on our organization, his transparency about issues within IEHA and how they are fixing them. Jo-Ann also commented on Michael Patterson's invitation to all members to a private function for fellowship in his suite. Lastly she was happy to meet Dora the winner of Kimberly Clark's "Heart of Hospitality" award.
6. Dustin – Dustin was happy to attend the convention with 14 other members of the Hawaii chapter. He appreciated the friendship & bonding with other chapter members.

Vendor Member Moments

Vendor Member Moments is a segment of our meeting in which vendor members are featured. Each vendor member has 8 minutes to discuss their business, products, etc. We encourage vendor participation. Presentations will be scheduled on first-come, first-served basis. For those vendor members interested in presenting during this segment, please contact Hao Tanacosos or Teresa Calabrese.

1. Premium, Inc. – Melanie Wong
 - a. Premium, Inc. was started in 1985 by Melanie Wong's parents. Melanie took over running the business in 1988. Premium, Inc. distributes food service supplies, disposable products, chemicals, janitorial supplies and equipment. Melanie thanked her loyal customers. She also introduced part of her sales staff.
2. Standard Textiles – Marissa Ross
 - a. Standard Textiles, a manufacturer and supplier of hospitality and healthcare textiles for the past 70 years. Standard Textiles has innovative products as well as housekeeping solutions, for instance: Eurotech Mattress Protectors. The mattress protectors are 3-ply, waterproof, noiseless, wickless, with fitted skirting, and alternative to 3.5 oz. mattress pads and vinyl encasements. Marissa discussed Standard Textiles' "Image Point" a heat based printing technology which can digitize artwork and customize bedding. Also available are stock shower curtains which are water resistant and anti-microbial.



Best Practices "Own It" – Hao Tanacsos

Hao's best practice was on "owning it". Encourage and support your staff to own their challenges and resolve it themselves.

Hao also encouraged members to submit their best practices.

Old Business – Hao Tanacsos

1. Donation receipts – today's meeting donations totaled \$79.00. After the meeting ended, Fanny Yeung contributed \$ 65.00 as a meeting donation. Grand total for today's meeting donation is: \$144.00. As a reminder, members are welcome to contribute a donation to our chapter. A box has been provided for donations along with receipts you fill out yourself.
2. Party cup purchases totaled \$ 60.00

New Business – Hao Tanacsos

1. Employment Opportunities
 - a. Ritz Carlton Residences Waikiki is looking for an Executive Housekeeper as well as a Director of Rooms.
2. Hookipa Workforce Academy – Randy Higa
 - a. Hookipa Workforce Academy is in partnership with Public High Schools and Vocational Rehab. The Academy believes all can prosper and earn a livable wage. Their philosophy is to: inspire, cultivate and raise next generation of hospitality workers.
3. Christmas Luncheon
 - a. Our annual Christmas luncheon will be held on Wednesday, December 16th at Beijing Restaurant.
4. Our next chapter meeting
 - a. Will be held on Wednesday, January 9th, 2016 at Outrigger Waikiki Beach Resort. Our guest speaker is pending.
5. Thank you to Fanny Yeung of Best Buy Design for providing logo insulated lunch bags and logo beverage tumblers for the recent IEHA convention.

Meeting adjourned at 11:40 AM.

Respectfully submitted,

Teresa Calabrese
Secretary
IEHA Hawaii Chapter

Hao Dang Tanacsos
President
IEHA Hawaii Chapter

Income Categories	Amount	Expense Categories	Amount
Bosses Night-Credit Card-Silent Auction	\$ 22,120.00	Administrative Supplies/Misc.	\$ (7.80)
Chapter Meeting Payment		Awards & Certifications	
Chapter Meeting Donations	\$ 80.00	Chapter Meeting Expenses	
Community Services		Education/Info/Resources	
Education		Hospitality Membership	
Programs		Donations	\$ (150.00)
Publicity/PR Development		General Liability insurance (annual payment)	
Membership	\$ 625.00	Convention Expenses	\$ (621.50)
Ways and Means	\$ 2,550.00	Bosses Night Expenses	\$ (17,608.31)
Miscellaneous Donations		Ways and Means	\$ (1,950.00)
		Chapter Membership	
TOTAL	\$ 25,375.00	TOTAL	\$ (20,337.61)
Bosses Night RSVP's	\$ 22,120.00	FHB Bank Merchant Fees	\$ (7.80)
September meeting donations	\$ 80.00	McFund-Raiser Coupon booklets	\$ 1,950.00
McFund-Raiser Coupons	\$ 2,550.00	Bosses Night	\$ (17,608.31)
Sobel-Westex Donation		Convention - Teresa Calabrese	\$ (621.50)
Membership rebate	\$ 625.00	Alzheimer's Association (on behalf of Larry Sidwell)	\$ (150.00)
TOTAL INCOME	\$ 25,375.00	TOTAL EXPENSES	\$ (20,337.61)
Financial Statement			
Prior Month End Balance	\$ 14,860.37	Prior Month End Balance	\$ 14,860.37
		Plus - Total Deposits/Credits	\$ 25,325.00
Add - Total Income	\$ 25,375.00	Less - Total Checks -	\$ (20,337.61)
Less - Total Expenses	\$ (20,337.61)		
		Outstanding Deposits	
		TOTAL OUTSTANDING DEPOSITS	\$ -
		Outstanding Checks	
		Ck#1269 Shelly Awaya	\$ (1,202.00)
		TOTAL OUTSTANDING CHECKS	\$ (1,202.00)
Ending Balance	\$ 19,897.76	Reconciliation of Account - Bank Statement	\$ 18,695.76

Hao Dang Tanacosos

PRESIDENT'S SIGNATURE

Derrick De Mello

TREASURER'S SIGNATURE

Income Categories	Amount	Expense Categories	Amount
Bosses Night-Credit Card-Silent Auction	\$ 6,974.01	Administrative Supplies/Misc.	\$ (7.80)
Chapter Meeting Payment		Awards & Certifications	
Chapter Meeting Donations		Chapter Meeting Expenses	
Community Services		Education/Info/Resources	
Education		Hospitality Membership	
Programs		Donations	
Publicity/PR Development		General Liability insurance (annual payment)	
Membership		Convention Expenses	\$ (1,667.00)
Ways and Means	\$ 200.00	Bosses Night Expenses	\$ (5,637.94)
Miscellaneous Donations		Ways and Means	
		Chapter Membership	
TOTAL	\$ 7,174.01	TOTAL	\$ (7,312.74)
Bosses Night RSVP's	\$ 3,950.00	FHB Bank Merchant Fees	\$ (7.80)
Silent Auction credit card proceeds	\$ 3,024.01	Bosses Night	\$ (5,637.94)
McFund-Raiser Coupons	\$ 200.00	Convention - Dustin Alford	\$ (465.00)
		Convention - Shelly Awaya	\$ (1,202.00)
TOTAL INCOME	\$ 7,174.01	TOTAL EXPENSES	\$ (7,312.74)
Financial Statement			
Prior Month End Balance	\$ 19,897.76	Prior Month End Balance	\$ 19,897.76
		Plus - Total Deposits/Credits	\$ 7,174.01
Add - Total Income	\$ 7,174.01	Less - Total Checks -	\$ (7,312.74)
Less - Total Expenses	\$ (7,312.74)		
		Outstanding Deposits	\$ -
		TOTAL OUTSTANDING DEPOSITS	\$ -
		Outstanding Checks	\$ -
		Ck#1279 The Ochid Lei Company	\$ (15.00)
		TOTAL OUTSTANDING CHECKS	\$ (15.00)
Ending Balance	\$ 19,759.03	Reconciliation of Account - Bank Statement	\$ 19,744.03

Hao Dang Tanacosos

PRESIDENT'S SIGNATURE

Derrick De Mello

TREASURER'S SIGNATURE